

Investor Presentation

Half Year 2020



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Picture of Marsa Spencer

Overview



- Portfolio of commercial properties in strategic locations across Malta
- Diversified uses of properties (data centres, industrial buildings, offices)
- Long term leases to blue chip tenants in economically resilient sectors
- Value creation potential from re-development of existing properties
- Strong financial position with capacity to grow further
- Looking to enhance financial returns via inorganic growth

Covid19



No measurable impact on MPC

Corporate Response:

- MPC put in place social distancing measures including remote work policies
- No disruption to MPC operations:
 - Tenants' needs continued to be catered for by our operations team
 - Development projects largely progressed as planned

Strong Portfolio:

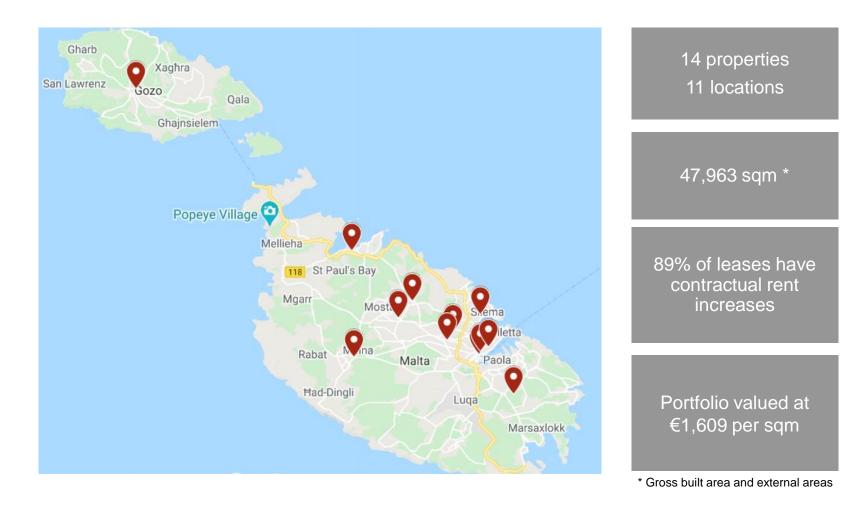
- Resilient business with no impact on revenues or cashflows; Rent collection at 100%
- Financially strong and creditworthy tenants occupying our properties.
- Planned expansion of portfolio by 11% with another blue-chip tenant.

Prudent Capital Management:

- €1M dividend paid in relation to 2019 results
- Financing in place for 75% of Swatar acquisition value

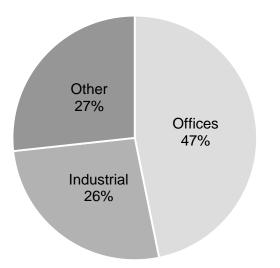
Portfolio Overview







Portfolio split (by valuation)

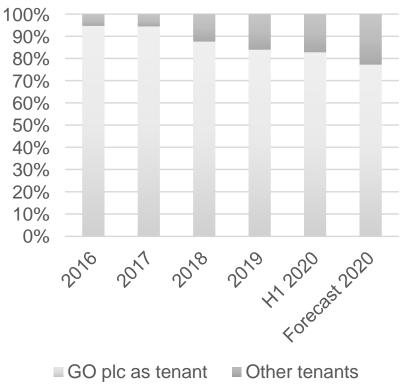




New Birkirkara Exchange

 Weighted average unexpired lease term (WAULT) of c. 6 years

Portfolio breakdown by Tenant



- Rental income % by Tenant GO contributed 95% of revenue in 2016
 - 83% by H1 2020
 - Forecast at 77% by end 2020



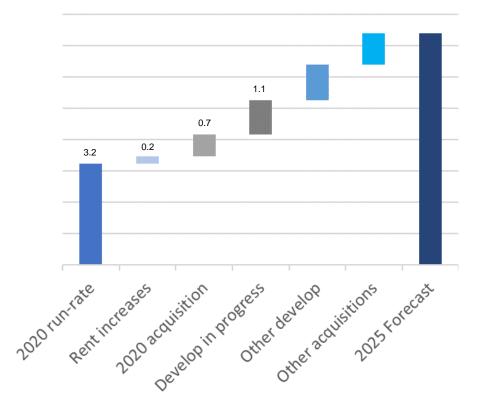
GO Headquarters



Value creation drivers







3 value creation levers:

- Income from existing portfolio
- Development projects
- New acquisitions
- 2020 acquisition to increase rental income by c. 22%
- Assets in development to increase annual rental income by circa 34%

Development Portfolio - Zejtun





 Modern offices to serve GO and BMIT

- BMIT Data Centre
- 10,000 sq.m project
- Pre-agreed lease with GO

Zejtun development

Development Portfolio - Zejtun



- Scope of project expanded over 12 months
- Work progressing steadily
- To be delivered in phases over 2021



Development Portfolio – Marsa Spencer Hill





- Currently used by GO
- Expected to vacate by early 2021
- Project plan envisages a mixeduse development of c. 9,000 sq.m
- Planned project completion by 2024
- Planning Permit application submitted, ongoing discussions with authorities
- Final build decision to be taken upon receipt of planning permission (Q4 2020)

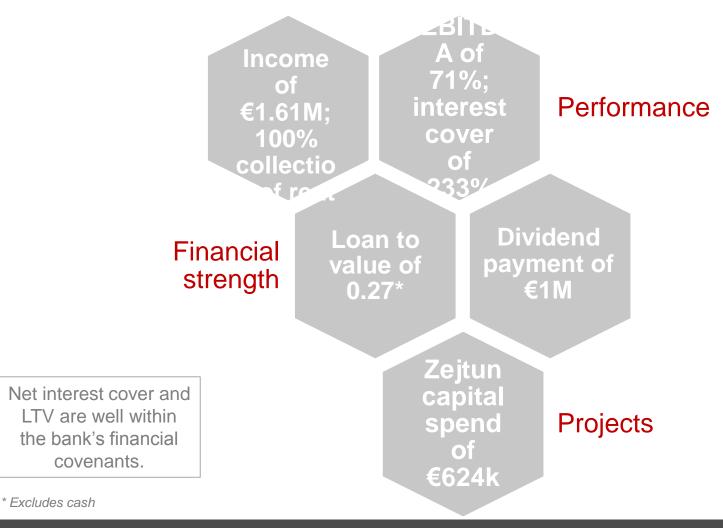
Investment Strategy



Geography	 Focus on local market Open to other geographies
Asset Type	 Attractive income Long term leases Different sub-sectors
Credit Quality	 Blue chip tenants
Property Fundamentals	 Ongoing analysis of market conditions
Structure and Pricing	 LT leases with RPI Competitive in place rents

H1 2020 Key Highlights





H1 2020 Profit and Loss Account



	Six-months ended 30.06.2020	Six-months ended 30.06.2019
	€	€
Rental income Other income Administrative expenses	1,595,939 15,378 (459,826)	1,728,925 11,784 (395,287)
Operating profit Finance income Finance costs	1,151,491 37 (237,130)	1,345,422 - (240,260)
Profit before tax Tax expense	914,398 (214,570)	1,105,162 (345,517)
Profit for the period - total comprehensive income	699,828	759,645
Earnings per share	0.007	0.007

- Revenue decrease from the previous period resulted from properties being vacated to be sold in line with plan. The long-term leases in place secure revenues at these levels for the foreseeable future. Revenue is will increase with completion of Zejtun and Swatar acquisition.
- Operating profit and Profit before tax decreased reflecting the decrease in revenue and, to a lesser extent, an increase in administrative expenses as a result of the Group's increase in operations and increased activity on the acquisition front.
- Finance costs remained in line with the prior period.
- Earnings per share remained in line with the previous period.

Capital Structure & Debt Overview



Cash position at the end of the six months stood at €4.57M. During H1, bank loan withdrawal amounted to €707K, and loan repayments of €275K. A facility of €6.5M for the planned acquisition has not yet been drawn upon.

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H1 2020 Liquidity Position



Opening ca	ash position	€6,725	
Cash gene €530	rated from operations		
Interest and	d tax paid of	(€334)	
Capex and	deposit on POS	(€1,771)	
Dividend p	aid	(€1,013)	
Increase in	borrowings	€432k	
Closing cas	sh position	€4,569	

* All figures are presented in thousands.



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